A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1089
DECEMBER 8, 1989

OCTOBER

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(+) Production	719,230	834,248	-13.8%	184,596	125,426	47.2%	903,826	959,674	-5.8%
(-) Ending Inventory	1,841,517	1,439,856	27.9%	300,208	196,372	52.9%	2,141,725	1,636,228	30.9%
(=) Total Disappearance	607,310	696,947	-12.9%	156,518	117,156	33.6%	763,828	814,103	-6.2%
(-) Exports	236,676	336,390	-29.6%	54,289	29,768	82.4%	290,965	366,158	-20.5%
(=) Disappearance-Canada & United States	370,634	360,557	2.8%	102,229	87,388	17.0%	472,863	447,945	5.6%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	2,122,208	2,721,208	-22.0%	601,439	499,144	20.5%	2,723,647	3,220,352	-15.4%
(-) Ending Inventory	1,841,517	1,439,856	27.9%	300,208	196,372	52.9%	2,141,725	1,636,228	30.9%
(=) Total Disappearance	2,291,342	2,588,272	-11.5%	522,961	462,865	13.0%	2,814,303	3,051,137	-7.8%
(-) Exports	953,531	1,305,768	-27.0%	176,669	174,933	1.0%	1,130,200	1,480,701	-23.7%
(=) Disappearance-Canada & United States	1,337,811	1,282,504	4.3%	346,292	287,932	20.3%	1,684,103	1,570,436	7.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142								
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT	1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE								
Special Standard	3,975	6,684	11,864	27,529	39,393	34,544	7,796	2,759
Standard	249,774	310,797	476,236	144,669	620,905	385,290	175,845	317,483
Chemical	3,654	10,873	2,471	5,187	7,658	7,555	12,529	11,401
Coarse	226,119	265,900	175,123	439,648	614,771	575,599	227,501	219,965
Granular	277,022	261,309	367,573	242,881	610,454	447,372	236,198	201,937
Soluble	84,426	79,662	72,217	81,300	153,517	130,714	65,701	42,276
Sulphates	58,856	24,449	78,694	16,333	95,027	55,154	38,258	18,282
TOTAL:	903,826	959,674	1,184,178	957,547	2,141,725	1,636,228	763,828	814,103

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989	1988
MURIATE										
Special Std	14	-	7,314	3,179	-	-	-	-	7,328	3,179
Standard	28,081	26,236	147,431	277,454	25,986	18,148	-2,908	488	198,590	322,326
Chemical	-	-	-	-	6,465	7,655	677	821	7,142	8,476
Coarse	164,533	200,832	36,819	11,200	-	-	-	-	201,352	212,032
Granular	194,401	145,209	65,014	54,936	-	-	-	-	259,415	200,145
Soluble	32,278	18,102	6,480	10,493	13,925	9,493	14,917	2,950	67,600	41,038
Sulphates	22,116	13,941	15,190	4,593	971	694	31	44	38,308	19,272
TOTAL:	441,423	404,320	278,248	361,855	47,347	35,990	12,717	4,303	779,735	806,468

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT		1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE									
Special Standard	3,975		6,684	11,864	27,529	39,393	34,544	7,796	2,759
Standard	210,782		272,783	393,867	144,673	538,540	310,847	130,772	281,411
Chemical	2,385		9,947	1,438	5,187	6,625	6,593	11,525	10,398
Coarse	210,876		253,395	154,241	439,648	593,889	557,762	210,517	208,730
Granular	208,819		214,248	279,214	239,071	518,285	406,967	183,064	154,232
Soluble	82,393		77,191	63,485	81,300	144,785	123,143	63,636	39,417
TOTAL:	719,230		834,248	904,109	937,408	1,841,517	1,439,856	607,310	696,947

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES OCTOBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1989	OCT	1988	1989	OCT	1988	1989	OCT	1988	1989	OCT	1988	1989	1988
MURIATE														
Special Std	14	-		7,314	3,179		-	-		-	-		7,328	3,179
Standard	16,949	16,538		112,121	262,486		12,870	9,806		-	-		141,940	288,830
Chemical	-	-		-	-		4,762	6,994		644	438		5,406	7,432
Coarse	147,828	189,254		34,505	11,200		-	-		-	-		182,333	200,454
Granular	138,028	103,068		60,695	45,644		-	-		-	-		198,723	148,712
Soluble	29,500	16,105		6,480	10,493		13,096	8,522		14,917	2,950		63,993	38,070
TOTAL:	332,319	324,965		221,115	333,002		30,728	25,322		15,561	3,388		599,723	686,677

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT	1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE								
Standard	38,992	38,014	82,369	-4	82,365	74,443	45,073	36,072
Chemical	1,269	926	1,033	-	1,033	962	1,004	1,003
Coarse	15,243	12,505	20,882	-	20,882	17,837	16,984	11,235
Granular	68,203	47,061	88,359	3,810	92,169	40,405	53,134	47,705
Soluble	2,033	2,471	8,732	-	8,732	7,571	2,065	2,859
Sulphates	58,856	24,449	78,694	16,333	95,027	55,154	38,258	18,282
TOTAL:	184,596	125,426	280,069	20,139	300,208	196,372	156,518	117,156

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989	1988
MURIATE										
Standard	11,132	9,698	35,310	14,968	13,116	8,342	-2,908	488	56,650	33,496
Chemical	-	-	-	-	1,703	661	33	383	1,736	1,044
Coarse	16,705	11,578	2,314	-	-	-	-	-	19,019	11,578
Granular	56,373	42,141	4,319	9,292	-	-	-	-	60,692	51,433
Soluble	2,778	1,997	-	-	829	971	-	-	3,607	2,968
Sulphates	22,116	13,941	15,190	4,593	971	694	31	44	38,308	19,272
TOTAL:	109,104	79,355	57,133	28,853	16,619	10,668	-2,844	915	180,012	119,791